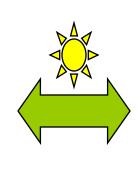


Help MIR Incorporation







Incorporating the Management Index Regulation (MIR) standard

MIR Conscious
Businesses or
Business entities

Being MIR Conscious



- Our ability to fight climate change and resource depletion will decide the tomorrow for everyone. This problem is more significant in businesses today.
- In the connected world we have identities & accounts, and access privileges tied to these accounts, but we do not have what is called Green Identity Management, which can ensure that as people or businesses we are doing our part to develop a more sustainable manufacturing, business or services environment, also fight climate change and other deterrents that are going to impact the future generations.

Being MIR Conscious



- This ideation proposes that we can integrate MIR focus into businesses and business entities to make them "sense & respond enterprises". This Green MIR Identify can help enterprises incorporate consciousness while using institutional, business, lifecycle related and community services. This consciousness can help enterprises demonstrate awareness, sensitization, and adherence to practices that achieve ASSET(s) protection, savings for green thinking and <u>sustainable functioning</u>.
- Enterprises may have business credibility ratings being certified or accredited, but there is no concept of a sense & respond pro-activeness and savings that can save the environment.

Being MIR Conscious

- The need to incorporate Green MIR Identity management is seen due to the fact that current practices for green thinking are either policy based and/or with an self-influenced ownership onus that makes people adhere to them. We do not have a Sustainability Management theory called the Conscious Leaf that can ensure governing bodies, councils, organizations, institutions and other businesses help independent enterprises sense & respond to economic policy related reforms (like demand/supply dynamics, GST, demonetization), fight climate change and lack of ecofriendly involvement.
- The Conscious Leaf theory can ensure that enterprises demonstrate (Green MIR Identity Criteria) conformant and well-planned utilization of infrastructure, manufacturing & supply networks, the Internet / Internet of things/ data/ services/people, SMART Factory elements, polluters like raw inputs for making products, plastics, petrol etc, even paper, electricity, water, waste segregation & disposal and even the food chain.
- The reason behind associating this theory with the nature of products and factory or manufacturing operations is that most organizations, institutions and businesses have dedicated teams & resources that can achieve satisfactory services and also improve any quest for value like the Green MIR Identity Criteria being ideated in this proposal.

Sustainable Quality?





What is a Twin Centre?

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- What is a Twin Centre and what does it integrally focus on?
- Twins are born and assisted by heavenly influencers, and so does this concept of Twin Centres that can maneuver past (organizational or insight driven) differences in management culture for responsive methodologies that are seen as important for all organizations keeping in mind that we are all working towards integrative wellness, conservative and sustainable development.
- The Twin Centre incorporates a 3-D axis for Conscious Leaf incorporation for MIR, where guidelines like the (a) degree of freedom for each leaf, (b) the ability to reach a static & dynamic balance, (c) the dependency on underlying governors, (d) the principle of the Gyroscopic effect, its related couple and combined working become influencers for sustainable development, manufacturing or services, and the incessant climate change and other deterrents that are going to impact the future generations.
- The Twin Centre integrates co-governance to
- sense & respond with synthetic clock
- (3-D axis dependent) pro-activeness and
- savings that can save the environment.



Climate Change?





What is important for Sustainable Quality?

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What is HRD?

Human Resource Development (HRD) is the framework for helping employees develop their personal and organizational skills, knowledge, and abilities.

HRD includes such opportunities as employee training, employee career development, performance management and development, coaching, mentoring, succession planning, key employee identification, tuition assistance, and organization development.

- Step 1: Incorporate Social Accountability into your HRA model (to help the skilled section ensure the unskilled section or labor forces are respected for their endless efforts)
- The intent of social accountability is to provide an auditable, voluntary standard, based on the UN Declaration of Human Rights, ILO and other international human rights and labor norms and national labor laws, to empower and protect all personnel within an organization's control and influence who provide products or services for that organization, including personnel employed by the organization itself and by its suppliers, sub-contractors, sub-suppliers and home workers.
- Scope: It is universally applicable to every type of organization, regardless of e.g., its size, geographic location or industry sector.
- The SA8000 is a voluntary standard for auditable third-party verification, setting out the requirements to be met by organizations, including the establishment or improvement of workers' rights, workplace conditions and an effective management system.

An organization can comply with this Standard through an appropriate and effective Management System, the case study helps bring in awareness, sensitization, preparedness and accountability by putting across questions framed that need to be answered in the affirmative (Yes) in order for the organization to be socially accountable in its human resource management policies.

What does Social Accountability focus on?

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- a. Child Labor
- b. Forced or Compulsory Labor
- c. Health and Safety
- d. Freedom of Association & Right to Collective Bargaining
- e. Discrimination
- f. Disciplinary Practices
- g. Working Hours
- h. Remuneration
- i. Management System

•

- The case study **for "Sustainable and Adaptive QoS branding**" can help a management team prioritize what an organization must take as most relevant steps to plan for, implement and achieve Social Accountability for sustainable development, growth and to stay ahead in this millennium.
- The case study when complete will report all details of "Social Accountability in the Service
 Centre cluster and business units".



- Step 2: Incorporate a Green Asset View into your business model (to innovate for your business and ensure Sustainable and Adaptive QoS branding)
- The **Green Asset View** associated with a business includes ratings for how sustainable is it's QoS delivery model independent of its size, geographic location in India, industry sector or scale of operations. The ratings identify whether the business lifecycle is **green**, **emergently green or complex as yet in the delivery model** for aspects like

 (a) Project management (where Sustainable and Adaptive QoS branding is integrated into the rest of the best practices)

• (b) Quality management (where businesses small or big can introspect the need to opt for standards like ISO 9001 and ISO 9004 as this can lead to more de-layering and adherence)

• (c) **Site or facility management** (where there is converged improvement for energy conservation, water conservation, chemicals utilization, effluents management. waste management and supply chain management without mandating the need to opt for ISO 14000)

• (d) Trends sensitive human resource administration (by adding a factor called selfsustenance to existing functions like establishing performance and output management, unique value proposition and customer satisfaction). The next section describes more of this.

- Step 2(+): Designed ownership to help self-sustenance in QoS solutions, products and services?
- Businesses generally use benefits analysis to drive their planning or need for improvements.
- Automobile manufacturers and their Service Networks rely on certified training to ensure
- Quality of Service.
- The case study looks further to understand a new kind of ownership called designed ownership.
- Designed ownership is a new sense-of-pronation based approach to achieve different steps in the organizational lifecycle.
- It is a sense of involvement to encourage well-understood and credible strategic activity that can draw results for sustainability.
- What does this sense-of-pronation consist of?
- It consists of effort to design self-sustenance on the basis of aspects like improving organizational readiness, focusing on intention to deliver excellent services, visualization for better ownership, commitment for adherence to methodology / training/ structured management systems, affirmation via in-house self-assessments, gaining momentum via knowledge acquisition to reduce the learning curve in the organizational lifecycle and heritage concepts for community benefits, environment conservation/preservation etc.

• In history, people as part of the industry have found that not all businesses can be equipped with visionary leadership but the new SMART(ness) called a sense-of-pronation does outline that certain visionary steps need to be practiced in order to ensure that every business can achieve continual excellence and sustainability.

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The new SMART(ness)

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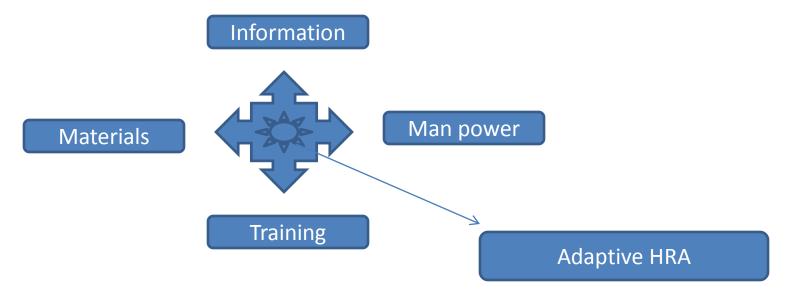
• This new dimension called **Autonomic Periphery Building** adds a **sense-of-readiness and sense-of-pronation** to the existing business lifecycle, so the functions like planning, implementation, operations management, delivery and services are more unified in what they will achieve and proactively address to deliver for the market.

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 An illustration of the common line of networking (which is based on 4 functional dimensions of organizational theories)

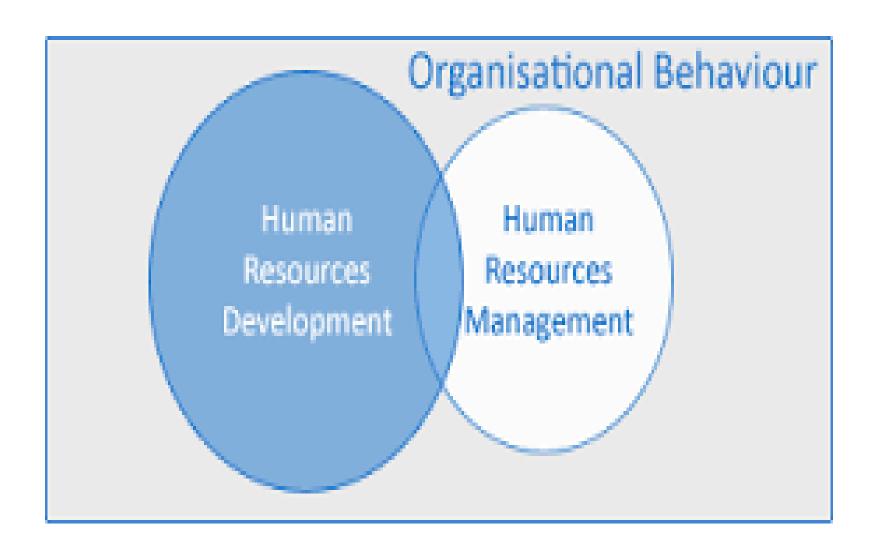


- The next section looks at some cross-realms that can matter while planning trends sensitive human resource administration for QoS branding.
- Depiction of the common line of networking





- 1. The first cross-realm is to add a QoS HRD Quadrant in all business units that are part of the cluster
- One must add a **QoS HRD Quadrant** to help any business unit collect data, analyze information and utilize systems for the new Autonomic Periphery Building for market share related growth, coordination and overall understanding to deliver in a more unified manner.
- Incorporating all aspects of what the rest of the industry calls as an Organizational Behavior Model (OBM) into the universal HRD Quadrant of a business model can achieve much of this intent.
- For those readers who do not have a background, the following section describes the OBM.



 Any Organizational Behavior Model does need to account for the following facets of reasoning

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- I. People in the business respond / act on the basis of a hierarchy of needs
- a. Physiological needs need for food, clothing, shelter etc
- b. Security and social needs need to earn for sustenance, and need for reassurance that there is no fear of loss of job, property and shelter
- c. Social affiliation or acceptance needs a need to belong, a need to be accepted by others
- d. Self-esteem needs need for power, prestige, status, self-confidence
- e. Self-actualization needs need to maximize one's potential, self-expression
- f. Healing quadrant needs need to understand, address and reduce enervating aspects or stress levels
- It needs to be pointed out that as people advance in an organization their physiological and security needs reduce but their affiliation, esteem and actualization needs increase.

- II. A HRA team must acknowledge the following behavioral sciences
- •
- a. Psychology where the focus is on
- + Learning/Competence
- + Motivation
- + Recognition of personality
- + Perception and apparent reasoning/beliefs
- + Need for training or interest in training
- + Leadership effectiveness
- + Job satisfaction or role satisfaction
- + Capability for individual decision-making
- + Inspiration to perform / get appraised for performance
- + Attitude measurement
- + Work stress etc

- 2. Sociology where the focus is on responses to
- + Formal organizational theory
- + Bureaucracy
- + Organizational technology
- + Organizational culture
- + Group dynamics or team work
- + Role of communication in the organization
- + Healthy use of position/power or need for more power/self-expression
- + Recognition of conflicts and conflicts management
- + Inter-group behavior or inter-personal relationships
- Social psychology where the focus is on
- + Behavior change management
- + Attitude change management
- + Adept communication in all circumstances
- + Group process management / inter-department role play
- + Group decision-making

- 4. Anthropology that focuses on
- + Organizational culture and its effect in social diversity
- + Organizational environment and its influence on personnel
- + Recognition of comparative values, attitudes in personnel/customers
- + Understanding of behavior/beliefs through cross-culture analysis

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2. The next cross-realm needs the HRA team to look past the current 360 degree feedback systems

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- Implementing acceptability for (I) and (II) does mean that a HRA team must design
 performance appraisal systems and incentive planning systems to use biographical feedback
 for market share related growth, coordination and overall understanding, where this
 feedback should be collected as part of a quarterly cycle.
- Collecting feedback for market share related growth, coordination and overall understanding can translate into vision or organizational culture, where this may prevent scenarios where a business is forced to revisit strategies while in states of conflict.

Internal and External Customer satisfaction

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 Performance trends and strategic thinking generally drive decision making but tomorrow fiscal downturns may override this decision making, wherein a business may need to trim down its workforce to remain sustainably profitable or sometimes even adapt to remain operational.

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Recommendation

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• While trimming down workforces, the HRA team (even the automotive sector) **must enclose** a **report** along with any experience letter or letter of recommendation where it is clearly stated as to what has been done for 2 factors that is

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• i. Self-actualization needs for the employee

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 ii. Healing quadrant needs for the employee with a separate section on most relevant feedback on what can be done by the employee for his or her security and social needs.

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• Incorporating this function in the QoSI HRD Quadrant will make it possible for the government, HRD ministry and future employers (who may be other manufacturers or investors in future ready technologies) to understand and react for any job crisis.

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 3. The third cross-realm is to ensure the QoS HRD Quadrant recommends Organizational technology

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• In this understanding, organizational technology refers to how technology can be used to ensure proactive teaming for Sustainable and Adaptive QoS branding.

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 Here Sustainable and Adaptive QoS branding stands for adaptive HRA where the market share improves, business grows, and so do the employees irrespective of whether they have contributed for the business's profit making in equal aspects.

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• Recommendation (for equal involvement for Sustainable and Adaptive QoS branding

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• Today there is no converged thinking outlined for businesses to design and implement systems for Sustainable and Adaptive QoS branding.

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- Skill India and Make India are endeavors that can be included in every business model, where the new QoS HRD Quadrant can reinstate the need for this.
- The QoS HRD Quadrant of a business can leverage the policy making and associated infrastructure being provided by the government and manufacturer to deliver systems that ensure (it's) skilled and unskilled employees or labor forces upgrade skills needed for selfactualization.
- This will start an initiative called the "**NEXT step for empowering employees**" so that employees can skill up for self-sustenance while working in assigned positions or roles.
- This is deemed necessary as businesses turn dysfunctional later; it is the employee (skilled or unskilled) who is first affected by any decision making and its line of management.
- This cannot be compared to any "curriculum or extended facilitation" for training or to an onsite knowledge improvement programme, as the new QoS HRD Quadrant will work past employer intervention, where it can ensure that employees are empowered and skilled to be adeptly trained in areas that they choose as citizens of India, irrespective of whether it means performing for the current manufacturer, employer or otherwise.

- Refer to the section titled "Responsive Organizations" for more information on what is important as ownership and rate of innovation.
- Refer to the section titled "Responsive Organizations SKILLS TESTING" for more information on what can enable life skills in employers and employees.
- Future enabled or strategic activity to create skilled jobs
- Integral thinking is needed to create jobs or to match production or operations with demand dynamics.
- Today organizations have their own HRD models or HRA models. This has not created jobs for the poor, unskilled, temporary workers or outer circles of skilled employees, where all these sections are part of the employment equation in any country.
- Designing a Manufacturer associated Job Skill Centre would help previously, but today...
- Including a QoS HRD Quadrant can help strategic thinking to achieve the following:
- 1. Adding self-sustenance as a new function in employee management systems.

• 2. Helping employees relate to the needs of India and a Procreation framework, by offering opportunities to each of them to use the Skill India initiative to train themselves without employer intervention.

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 3. Helping business act to avoid becoming dysfunctional, by publishing requirements that are part of an Autonomic Periphery that mandates self-assessment and improvement in focal areas.

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- 4. Adding intrinsic endeavors as part of the Make India initiative to help address
- a . Physiological needs of people in select cities, regions or locations,
- b. Security and social needs of people in select cities, regions or locations

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 The people aspect of the Make India initiative can add more realism to what is being projected as a vision to equip businesses to make products with regulated procreation and foreign assistance.

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- What is the current opportunity window to employment?
- 1. Manufacturer associated **Skill Marketing and it's Outreach** has been the deciding factor as to why many land jobs and many more are not aware as to how to either recruit the apt candidate or how to reach out to the apt employer. Investments in certified training has helped.

• 2. Written skills, spoken skills & presentation skills are also another factor deciding the ability of human labor to act for need or achieve for more quality of life.

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3. Technical qualifications in QoS branding for the automotive sector (that is Diagnostics/Servicing/Tune-up or Corrective Action) are expected to be an integral aspect of a Service Centre candidate according to the extent outlined in the job profile.

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- Tomorrow this may change, it may become necessary for manufacturers, employers and job centres to encourage how and why employees or workers need to avail of knowledge centres for
- 1. Current know-how and best practices in job or QoS project management
- 2. Solution/product/service/work/job related modeling and dimensioning of need
- 3. Proof of concept illustration or design
- 4. Selection of the well known 5M(s) or different enablers to develop or deliver productively,
- 5. Well-defined staging of job implementation, staged acceptance / instrumentation/ commissioning & handover with trusted QoS for improved sustainability, improved adaptivity, controlled cost of performance, operations, ownership, quality assurance, and environment safety.
- Integrating a knowledge centre (called the Conscious :Leaf section) into each Service Centre Cluster's website can help internal & external ability and involvement, as the need to recruit for <u>adequate accessible</u> skills may change to recruit for <u>adequate expected</u> skills.

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- If the institutional or proactive involvement of people does not help them acquire these expected skills, then the manufacturer, employer or business will be left searching for conscious leaves amidst the human resources and matter available.
- More introspectively, this can be portrayed as "Undefined emergence"





- You can refer to POC Millennium Resource Centre website
 (www.venkataoec.wixsite.com/resourcecentre) for more details on how knowledge centres
 can be made part of business or organizational web sites, where the business or organization
 (considering the need for intellectual property or eligibility) shows why it is an asset and what
 it manages in its areas of involvement.
- Intellectual development may become the tomorrow in this introspection for undefined emergence for recruitment and job adequacy. Intellectual development is not the same as Education, Learning, Knowledge acquisition, Business skill acquisition nor Experience, it means Satisfactory Coverage for Adaptive and Sustainable supply for the "inter and intra relationships" that are actively part of most jobs.

- From contracts for employees to contracts for businesses or employers, Climate Change Mitigation and Adaptation (CCMA) skills may lead the way...
- Tomorrow, the human resource ministry and curriculum developers (like SIAM) for the industry may choose to add contracts at different levels to ensure endeavors for urban landscape and ecosystem improvement are manageable.
- These contracts could be some of the following
- 1 Neighborhood Asset contracts that ensure that Service Network/Centre businesses and their network of work sites know their responsibility to help make the city a
- SMART city
- IPA (SU/SS) Network contracts that ensure that Service Network/Centre businesses and their network of work sites know their responsibility to mitigate risks and
- threats
- Incidence window/RADIUS contracts that ensure that Service Network/Centre businesses and their cluster of work sites manage systemic transformation.
- SIAM: stands for Society of Indian Automobile Manufacturers

• Can this move negatively or distinguishingly impact Service Network/Centre businesses and their cluster of work sites?

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Any degeneration, adverse interaction, vulnerable investment or unmanageable loss in a
business model while ensuring adherence and sustainable development, can be added as a
Variance or Overhead Feedback for the Contract/Forecast Intelligence Level for each
business and its network of work sites operating for the same ZST RADIUS.

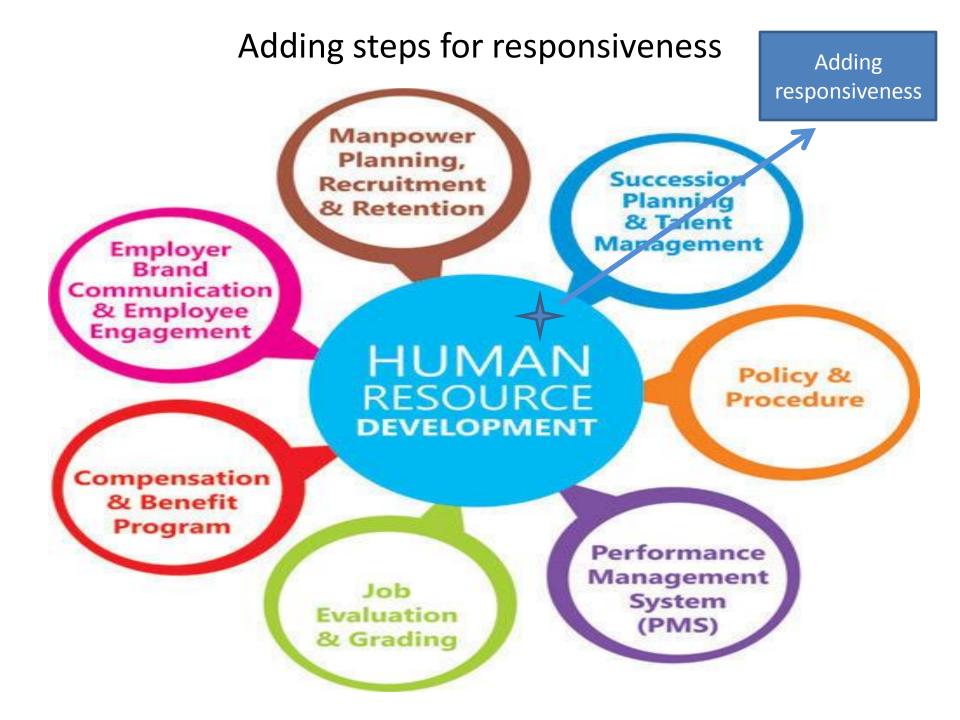
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This addition/degree of change seen can thereon be made part of the ZST RADIUS (if the
outlet finds this incidence/ change can repeat etc.). This then becomes a **Need for new or**revised orchestration by the city planners or governing bodies or societies like SIAM.

• It can be said, that businesses may state that for such a "RADIUS" where there is a record of **Variance or Overhead Feedback** that any further lacunae bridging will not be completed satisfactorily without furtherance of changes to the orchestrations.

References

• **SA 8000** - The SA8000 is a voluntary standard for auditable third-party verification, setting out the requirements to be met by organizations, including the establishment or improvement of workers' rights, workplace conditions and an effective management system.





- In the business world, one needs to work consistently for branding, quality levels, conform to standards, empower people to achieve breakthroughs, re-invent, step outside established procedures to focus on the newness or dynamics of the external environment.
- Sometimes these requirements seem to be paradoxes. At these times the case study states that
 one often relies on "Service Skills" to incorporate culture and blend in for the time on-hand and
 possible tomorrows.

What are Service Skills?

- Service Skills are a spectrum of behaviors, where each behavior or skill builds responsiveness. This
 means that these skills facilitate flexibility and versatility in a person to be responsive for
 demanding situations, problems management, CCMA or common work routines in Service
 Network/ Centre businesses.
- A responsive organization is one that understands that Service Skills help employees or staff operate in the organizational environment for purpose, accountability, values, precision and change.
- To make a Service Network/Centre business responsive, there is a need to design different core
 organizational systems where different components of the systems need to be adopted by its
 employees or staff.
- To achieve this, the Service Network/Centre business will need its management experts or training teams to provide orientation and other enablers to employees or staff for this adoption of systems.
- CCMA: stands for Climate Change Mitigation and Adaptation

 Service skills help people interact and work, where a strategy for actuation may already be defined, or can be defined or where no strategy can be defined in un-deterministic cases. The illustration that follows, identifies what can help a Service Network/Centre business or manufacturing organization operate with aspiration but remain effective for achievable purpose.

Core organizational systems	Components	Orientation for staff to perform or work
Directional systems	Purpose, Vision and Values	Deals with contexts as to why is the business here to where are we going in directional sense
Control systems	Organizational culture and strategy	Deals with how the organization is going to use the sum total of organizational ability to operate continuously for purpose and actuation
Operating Systems for actuation	Work processes, Organizational structure, Hierarchy and People management systems	Deals with what is expected from each staff member in the organization

•

- The incidental element that could make a difference to how a person (employee or staff member) acts according to the organizational core systems, is the element of a "commonality of understanding of the QoS solutions, products and services" that enables a staff member to support expectations, amplify purpose and enable operations.
- This commonality of understanding is incidental as it helps a staff member adopt or adapt strategies and/or systems, but does not help unique reasons to develop and grow.
- Wording this further, the unique reasons or "Service Skills" help a person blend in for the
 consistency expected as a functional unit, whether as a team or as an individual, where
 conditioning of these skills can help a manufacturer or clustered or independent business work for
 legal, professional and synergy specific obligations.
- Situation (A) For a Manufacturer or Service Network / Service Centre cluster, employees are put through induction, orientation and continual training (IOCT) programmes to accelerate responsiveness for organizational systems.
- This mapping of commonality of understanding may or may not be effective all the time due to IOCT programmes not including Service Skills conditioning.
- Situation (B) For a remodeled Service Network / Service Centre or startup, the management committees may not have a culture to help their employees blend in or orient themselves for the vision, purpose and values of the organization.
- This may have its own limitations that affect commonality of understanding.

- Though (A) and (B) are different and come with their own pros and cons, the case study finds that what is expected from the employee In both scenarios is ownership and a rate of innovation that matches the manufacturer's and organization's ownership and rate of innovation to deliver to the global market or other relevant markets.
- Today ownership and rate of innovation cannot be planned or decided by a policy. WHO recognizes
 that emotional wellness determines our performance or interests to work and interact. There is an
 expectation world wide that emotional wellness can be achieved or perpetuated via Life Skills
 conditioning.
- What are these Life Skills?
- There are 10 Life Skills according to WHO (World Health Organization), but responsiveness in organizations need a smaller subset. The case study finds the following to be important in the business environment.
- <Purpose>
- 1 Decision making
- 2. Problem solving
- 3. Creative thinking
- <Enablers>

<Blending in>

- 1. Self awareness
- 2. Coping with stress
- 3. Coping with emotions

1. Effective communications and 2. Interpersonal Relationships

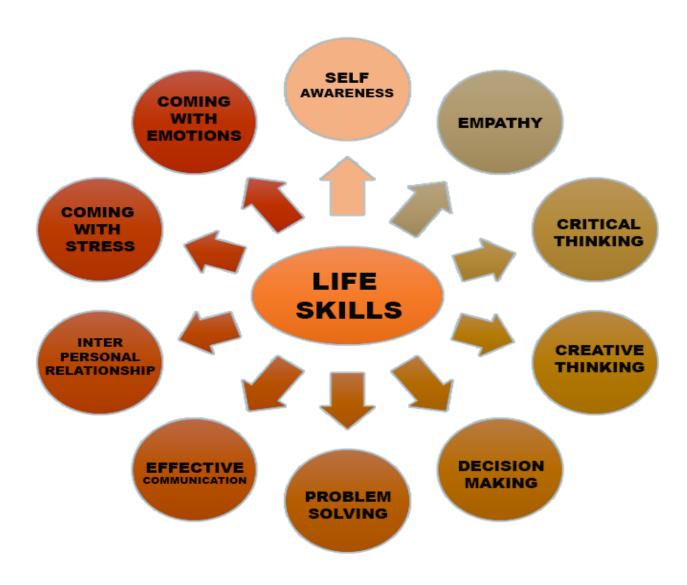


- The case study has designed a LIFE SKILLS TEST to help organizations assess the Life Skills
 Conditioning of its employees where the TEST generates a report which identifies a SWOT analysis
 for each "element or section" scorecard.
- The LIFE SKILLS TESTS ARE DIVIDED INTO 3 SECTIONS called
- **1. "Purpose"** specific patterns
- 2. "Blending in" specific patterns
- 3. "Enabler(s)" specific patterns



- The report or scorecards can then drive vision, legal, professional and synergy specific obligations in a cluster, organization and its employees. The LIFE SKILLS TEST is a fractal system that uses the same Geometrical patterns or in this case LIFE SKILLS patterns that are repeated in assessments at reducing scales of responsibility.
- The answers to the TEST's questions in the various sections are either a YES or NO, where the response is scored against a scale of responsibility to determine responsiveness or differentiation for the skill shown.
- The complete case study will include these TESTS and can be availed of on the study being scheduled. You can call AOEC on +91 9342867666 or email venkataoec@gmail.com

WHO and its definition of 10 LIFE SKILLS





Scales of responsibility

Responsive Organizations



Quality Service

Value

Concluded in the complete edition by AOEC



Ownership and rate of innovation

WHY ARE LIFE SKILLS IMPORTANT?

For QoS branding